Course Code: BA (JMC) 107   **Course Name:** Personality Development

Class Test 1

Time: 1 Hour   Max Marks: 20

Note: All questions are compulsory.
      Q1. To Q10 carry 1 mark each.
      Q11. To Q12. carry 5 marks each.

(10 Marks)

Q1. Sigmund Freud saw personality as being composed of:

i. Self-respect, Ego, Superego
ii. Id, Self-esteem, Ego
iii. Id, Ego, Self Respect
iv. Id, Ego, Superego

Q2. Humanistic approach of personality study has two approaches:

i.   Victor-vroom"s theory of Maslow"s Self Actualization theory
ii.   Roger"s Self theory & Expectancy theory
iii.   Roger"s Self theory & Social Learning Theory
iv.   Roger"s Self Theory &Maslow"s Self Actualization Theory

Q3. Mind Mapping is a

i.   Graphical presentation of things.
ii.   Historical collection of data.
iii.   Mental presentation of things.
iv.   Mathematical calculation of mental ability

Q4. Competency Mapping is one of the evaluation technique of

i.   HRM (Human Resources Management).
ii.   OB (Organizational Behavior).
iii.   QT (Quantitative Techniques).
iv.   POM (Production & Operational Management)

Q5. Type theory of personality classifies on the basis of

   i.   Structure of body
   ii.   Structure of heredity
   iii.   Structure of mind
   iv.   Structure of Genes

Q6. Communication helps officials to ___ the employees.

   i.   Eliminate
   ii.   Motivate
   iii.   Threaten
   iv.   Apprise

Q7. The document that is used to communicate within the organization is called ___.

   i.   letter
   ii.   Memo
   iii.   E-mail
   iv.   Apprise

Q8. ___ should be provided in a resume only on request.

   i.   Telephone number
   ii.   Educational qualification
   iii.   Work experience
   iv.   Reference

Q9. Common kinds of narrative skills are –

   i.   How to do something
   ii.   How something works
   iii.   Both a & b
   iv.   Arrange the information properly

Q10. We communicate orally in two ways: ___ and ___ .

   i.   Telephonic conversation; nonverbal communication
   ii.   Verbal communication; face-to-face communication
   iii.   Verbal communication; nonverbal communication
   iv.   Face-to-face communication; telephonic conversation

Q11. Models of Self Introspection? Explain Johari Window with example

Q12. "Explain Importance of Para-Language & Body-Language.